United Way of Erie County works with local funded organizations, initiatives, volunteers and businesses to mobilize the community. Together, we are changing the lives of thousands of people in our region and working to reduce poverty and increase self-sufficiency.

**MISSION**

Together, improving lives and building a stronger community.

UnitedWayErie.org

**TABLE OF CONTENTS**

<table>
<thead>
<tr>
<th>Self-Sufficiency Continuum</th>
<th>4</th>
<th>Corporate Leaders</th>
<th>20</th>
</tr>
</thead>
<tbody>
<tr>
<td>Imagination Library</td>
<td>10</td>
<td>Community Service Funds</td>
<td>22</td>
</tr>
<tr>
<td>Reading Buddies/Book Swap</td>
<td>11</td>
<td>Loyal Contributors</td>
<td>23</td>
</tr>
<tr>
<td>Volunteerism</td>
<td>12</td>
<td>Legacy Society</td>
<td>24</td>
</tr>
<tr>
<td>Resource Development</td>
<td>13</td>
<td>Tocqueville Award</td>
<td>25</td>
</tr>
<tr>
<td>Committee</td>
<td></td>
<td>Statement of Activities</td>
<td>26</td>
</tr>
<tr>
<td>Tocqueville Society</td>
<td>14</td>
<td>Board of Directors</td>
<td>27</td>
</tr>
<tr>
<td>Leadership Giving Society</td>
<td>15</td>
<td>Staff</td>
<td>27</td>
</tr>
<tr>
<td>Young Leaders Society</td>
<td>18</td>
<td>Impact Partners</td>
<td>Back Cover</td>
</tr>
</tbody>
</table>
LIVING UNITED in the 21st Century

Like many organizations, United Way of Erie County has a well-established set of Core Values. These include statements under the categories of Trustworthy, A Passion for Excellence, Volunteerism, Inclusiveness, and Team Players. But, during these turbulent times in our community, country and the world, one particular core value stands out:

Under A Passion for Excellence - “We are committed to a United Way that is relevant to its people, its community, and the times.”

This is the value that gives us not only the permission, but the obligation to change. But, not change just for the sake of change. Change so that we can remain relevant, effective, and excellent. Change so that we can maximize the effects of your donations and volunteer time. Change so that more of our friends and neighbors can achieve financial stability and self-sufficiency for which we all strive.

In the Pixar film “Finding Nemo,” there is a scene where a fishing boat has caught hundreds of fish in its net, including Nemo’s friend Dory. As the haul is being lifted from the bottom of the sea, young Nemo realizes that if he can get all of the fish in the net to swim down, they will be able to break the net away from the boat. So little Nemo scurries into the net and spreads the word. The other fish need a bit of coaxing, but once they understand they start to swim down. And as soon as ALL of them are swimming in the same direction, they force the net free of the boat and escape.

Our community is caught in the net of poverty. But through the power of collective impact United Way is playing the part of Nemo and encouraging “fish” - social service agencies, business, government, the faith community and individuals - to swim together in the same direction and break the cycle of poverty.

If we, as a community, keep working the way we have in the past, we will continue to see only isolated impact and scattered results. But we know how to work differently - collectively - to break the net of poverty.

All it takes is the will to change. Can we count on you?

Bill Jackson     Janel Bonsell
President     Board Chair
United Way of Erie County is mobilizing the community to improve community conditions. By starting with a foundation of Emergency & Basic Needs, United Way helps empower every person to reach milestones that help on their path to success from birth to adulthood.
About FACES UNITED

The people portrayed in Faces United call Erie County home. The stories show how lives have been changed with help from your support of United Way of Erie County.

In addition to FacesUnited.org, a large-scale photographic display exhibit made possible by Penelec - A FirstEnergy Company was developed to travel to various public locations and supporting organizations.
*Meet Jackie*

After breaking her neck, Jackie turned to United Way of Erie County’s impact partner Meals on Wheels Erie, that provided weekly meal deliveries while she recovered from her severe injury.

Unfortunately, with a very long recovery time, Jackie was unable to maintain employment, struggled to pay her utility bills and keep up with living expenses.

That’s when she reached out to United Way’s impact partner, St. Martin Center. She met with a social service staff member, who helped her submit an application for utility assistance and food vouchers.

Gifts to United Way helped ensure Jackie was able to heal without the worry of meeting her most basic needs.

*Meet Noreen*

When Noreen and her family needed health care services they turned to the Community Clinic at United Way of Erie County’s impact partner, MHEDS.

Through investments from United Way, she qualified for referral services, resources and skills to be a healthy adult. MHEDS provided vital health screenings for herself and her husband and basic immunizations for their daughter, one-year-old Cindy Rose.

Thanks to United Way, Cindy Rose is also on the right path to early learning and literacy. She attends United Way impact partner International Institute of Erie’s Early Learning Center and receives a free book each month delivered to her home through United Way’s Imagination Library.
Meet Nevada

When Nevada’s mother attended a program of United Way of Erie County’s impact partner, Union City Family Support Center, she heard about the Imagination Library, an early literacy initiative of United Way. Nevada was enrolled in the free program and began receiving a book each month delivered to her home in her name.

Before the Imagination Library, Nevada had access to a very limited number of books and only received them as Christmas or birthday gifts. Once enrolled, Nevada started checking the mailbox regularly with excitement and reading became a nightly routine.

She is now a flourishing kindergartener reading proficiently and with joy. Gifts to United Way ensured Nevada had access to high-quality age appropriate books, her mother was equipped to be a proactive parent and she was prepared to enter kindergarten ready.

Meet Anns

Anns had a hard time reading because he didn’t have access to enough books with English words. Anns told his teacher “I can’t read.”

He joined a program at United Way of Erie County’s impact partner, International Institute of Erie, that supports students facing language and literacy barriers in the classroom. Anns was given easy level reading books and simple sight words to practice every day.

Everything changed. Gifts to United Way helped Anns’ confidence and love for reading grow. Now, Anns has improved grades in all subjects, can read and spell at grade level, and loves Dr. Seuss.
Meet Zyshyon

After aging out of KinderCare, Zyshyon was faced with needing some place to go after school. He decided to join his friends who attend Middle Gears After-school Ed-Venture, a program of United Way’s impact partner, Erie’s Public Schools.

Through Gears, Zyshyon now participates in quality STEM related activities four days a week. His favorites include engineering, rocketry, intermural sports and food science. Actually, he enjoys food science so much he currently aspires to have a successful career as a chef, but says anything working with his hands will make him happy.

Gifts to United Way helped guide Zyshyon on the right path to succeed in middle school. He has flourished both academically and socially and improved by a grade level in science.

Meet Mary

As a high school sophomore facing decisions about plans for the future, Mary only needed the right support and resources to help stay on track to graduate and reach her potential.

She joined a program of United Way of Erie County’s impact partner, GO College at Strong Vincent, that increases academic success and college access for low income, first-generation and minority high school students by providing mentoring, tutoring, college guidance and career exposure support.

Gifts to United Way helped guide Mary on the right path. She is currently ranked 13th in her class and will begin taking college level classes at Gannon University in her junior year and currently aspires to become a nurse or lawyer.
Meet PJ

PJ’s dreams almost didn’t come true. As a teen entering high school, he had a difficult time seeing his potential – that is, until he became more engaged with United Way of Erie County’s impact partner, the Boys and Girls Club of Erie. As a longtime member, PJ has gained support to succeed intellectually, socially and physically through the Club.

Gifts to United Way helped PJ explore his skills and passions by giving him the opportunity to mentor and teach the younger children through the Discoverers program.

This mentoring opportunity ignited a desire in him to make a difference in children’s lives. Now, he’s on track to pursue a career as a dance teacher, his dream job.

Meet Andy

Andy, a married father of two, spent hard-earned dollars to file his taxes each year, and his refund was barely enough to cover his bills.

United Way’s Erie FREE Taxes connected Andy to free tax preparation so he and his wife could save for Christmas related expenses and college for their two children. The family even had enough to budget for a special summer activity.

Andy now gives back as an advocate for Erie FREE Taxes at the small local company where he is employed and serves as employee union president.
The Imagination Library is a free book-a-month program for all children living in Erie County. 104,274 books were mailed to Erie County children during the 2015 calendar year. 3,319 children joined the Imagination Library in 2015. By the end of 2015, 9,118 children were registered in the Imagination Library.

Since bringing the Imagination Library to Erie County, United Way has called it a transformational early literacy program. For the first time, we have solid local research supporting this statement.

The Study

Purpose: To understand the impact of storybook reading on children and parents receiving Imagination Library books using Clay’s (2013) Concepts about Print and Letter Identification tasks with a parent/caregiver survey about home literacy practices. United Way reached out to Penn State Behrend’s Susan Hirt Hagen Center for Community Outreach, Research, and Evaluation, or “CORE”, to perform an evaluation of the program. Dr. Chad H. Waldron, Assistant Professor, Language and Literacy Education at Penn State Behrend, was the Project Lead. The study involved the diverse sampling of 394 young children entering kindergarten from 6 different Erie County schools and focused on examining their early literacy skills.

The Results

Young children who received the Imagination Library books performed significantly better on early literacy tasks (letter identification; word and letter concepts within text) than their peers who did not receive the books.

Young children who received the Imagination Library books have stronger beginning reading skills—both in the assessments and as reported by their parents. (This improves their success in reading on grade level by third grade.)

A very special thank you to our friends at The Erie Community Foundation for being a funding partner in this project, along with PNC, Country Fair and many other supportive people and organizations.
Helping Families Read Together

Since the Reading Buddies program was launched in late 2013, more than 65 training events have been held. Partners hosting these events are located in the City of Erie as well as throughout the county. Examples of partners include the Erie Playhouse, Bethesda Trinity Center, community centers, the Erie County Public Library, Erie Homes for Children and Adults, and the Erie School District. In addition, the Reading Buddies program has once again partnered with Erie Together on their Block-by-Block events to talk to parents about the importance of reading with their children and providing resources on how to prepare them for kindergarten.

Learn more: UnitedWayErie.org/ReadingBuddies

Beating the Summer Slide with Book Swaps

For many children in our community, especially from lower income households, the summer months don’t include reading or continuing educational activities. This results in a loss of achievement for children who then start off the next school year with learning losses from the previous year. This loss is called the “summer slide.”

Book Swaps are meant to serve as a bridge to help prevent that ‘summer slide’ from happening by offering free books to anyone who attends the swap. Book swaps are free and open to children of all ages with age appropriate books ranging from birth to grade 12 available. And, also serve as a great opportunity for children to bring gently used books they no longer want or have grown out of, and ‘swap’ it for a different book.

United Way hosted eight free Book Swaps throughout Erie County to encourage youth reading and prevent summer learning loss. Throughout the months of April and May, local companies and organizations were invited to donate new or gently used children’s books through book drives. As a result of tremendous support, more than 8,000 books were collected.
THANK YOU!

When you volunteer, you see first-hand how United Way of Erie County is helping to improve lives and create lasting change in our community. Volunteering is essential to a healthy community – it creates ownership, builds relationships, fosters civic responsibility and fulfills vital needs. Thousands of people in the Erie community have given the gift of themselves by choosing to volunteer with United Way and for that we say THANK YOU!

For a complete listing of our volunteers please visit UnitedWayErie.org/Volunteer

OUR VOLUNTEERS

21,842 Volunteer hours donated in 2015

$23.07 Cost per unit of time for each volunteer hour

$503,895 Total monetary impact thanks to United Way volunteers

GET CONNECTED

Give an hour. Give a Saturday. Give your best. We all have special talents. Things we can do to help. And, when we reach out a hand to one, we influence the condition of all. The goal of Get Connected is to elevate the role of volunteerism in Erie County.

Learn more: GetConnectedErie.org
United Way’s Resource Development Committee (RDC) cultivates new and existing workplace campaigns, develops and deepens relationships with investors and engages community leaders in United Way of Erie County’s work. The RDC’s activities are integral to the overall financial resource development including the private sector, other organizations and individuals.

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- John Bongiovanni  
  *Lillis, McKibben, Bongiovanni & Co.*
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- Dionne Wallace Oakley  
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  *HBKS Wealth Advisors*
The Tocqueville Society recognizes individuals contributing at the highest levels of personal giving of $10,000 or more annually. These caring philanthropists exemplify the giving spirit of America, as witnessed by the Society’s namesake, Alexis de Tocqueville, during his travels in America during 1831.

Tocqueville Society members are committed to United Way’s community impact strategy which focuses their money on result-oriented programs that make a real difference in the lives of people in Erie County.

LA SOCIÉTÈ NATIONALE
$100,000 to $249,999
Thomas B. Hagen

ORDRE D’ÉGALITÉ
$50,000 to $99,999
Bruce Raimy
The Raimy Family

ORDRE DE LIBERTÈ
$25,000 to $49,999
Kern Family Foundation
Howard and Mary Lincoln
Mark A. Wright
Carla W. Picardo and Scott K. Wright

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Edward H. Lamb
The McBrier Family
The John M. and Gertrude E. Petersen Foundation
Gary and Susan Raimy
Robin Scheppner*

* Received through the Erie Community Foundation
Members of the Legacy Society
LEADERSHIP GIVING

United Way’s Leadership Giving Society recognizes generous investors who have demonstrated their commitment to improving lives in our community by annually giving $1,000 or more. Leadership gifts are an outstanding way to make an investment in our community. They help United Way continue its work to reduce poverty and increase self-sufficiency in Erie County.

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*Received through the Erie Community Foundation
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Gregory P. Zimmerman  
Karen and Matt Zonno  
Anonymous (12)

“We have given to United Way for years because of the confidence we have in the organization to identify charities and nonprofits aligned with improving community conditions. Because of that, we know our contribution is helping the local area in the best possible way.”

Jeffrey and Rhonda Plyler  
Leadership Givers since 1999

*Received through the Erie Community Foundation  
** Also members of the Young Leaders Society – Premier Circle  
Members of the Legacy Society  
(D) Deceased  
(ET) Erie Together
The Young Leaders Society consists of members age 45 and under who annually invest $500 or more in United Way, as well as individuals under the age of 30 who give between $250 and $499. This dynamic and growing group of United Way supporters is invited to participate in various events and activities that allow them to connect with other emerging and established leaders in our community. The Young Leaders Society’s purpose is to foster philanthropy, leadership and community involvement among Erie County’s next generation of civic and business leaders.

Beginning with the 2015 Campaign, ten percent of undesignated YLS gifts go directly to support the YLS Adopt-A-Student Program at McKinley Elementary School. Through this program, YLS members provide school supplies, mentoring and other activities throughout the school year to help the fifth-graders stay engaged in school and hopeful about their future.

Young Leaders Society –
Premier Members

David J. Allen**
Joseph and Lori Baniewicz**
Matthew Barczyk**
Gregory J. Bentley**
Frank and Marcia Berarducci
Jon P. and Christen Bloom**
Janel and Buddy Bonsell**
Matt and Suzanne Bressee
Dr. Jestin and Jessica Carlson**
Sydney M. Cassidy
Debbie and Eric Consiglio
Laurie and Tony Cruz
Justin Downs**
Daniel and Christine Drabik**
John and Katie Duchnowski**
Mr. and Mrs. Chip Dufala**
Clintoon and Sarah Ewing**
John P. and Heidi Fette**
Christopher and Jennifer Fox**
Mr. and Mrs. Robert R. Frost**
David R. Gard**
Joseph M. Gennuso**
Kelly Gifford
Ronald Habursky**
Danielle M. Hermann
T. J. and Emily Hesch
Daniel T. Honecker
Michael J. Hoopsick
Shannon E. Huddleston
Erica Jovanovich
Allison A. Kaverman**
Kevin J. Kunik**
Brian Lutz**
Patrick Mazur
Fredrick J. McLaughlin**
Christopher and Corrie McNally**
Ryan and Adrienne Paris**
John D. Park III and Dawn Park**
Anthony and Claudia Pasquarette**
Dr. Thomas Person &
Mrs. Jennifer Person (IL)**
Gregg and Jennifer Pfeffer**
Anthony Pishotti**
David Pollock**
Jason M. Porreco**
Ronald P. Richards**
Katie and Mike Ruoff
Jennifer L. Schade**
Scott C. and Jeanette Schnars**
Charlie and Colleen Shaffer**
Jay and Brittany Shaffer**
Sarah Shine**
Erin and Joe Siegrist
John and Jennifer Simon**
Chester Skinner
Jedediah and Meredith Smith**
Douglas E. Smith**
John and Tara Stonestreet**
Brittany and Paul Taylor**
Ryan D. Tennant**
Mike and LeeAnn Thomas**
Terrene Triana
Shayne and Carrie Wakinekona
Bradley Warfield
Katy Wolfrom**
Christopher M. Zehner
Anonymous

**Also members of the Leadership Giving Society

Young Leaders Society

Kevin Adamski
Demetrios and Megan Agrafiotis
Eric D. Amann
Jason Babo
Wendy A. Baden
Missy Barac
Bryan and Gretchen Baumann
Dzeina Becirbasic
Josh Beers
Kimberly and Sean Beers
Kristen Bires
Jason Blanton
Timothy J. Boetger Jr.
Tom and Joy Booser
Michael and Megan Borowy
Lacy E. Brant
Michael Bratt
Shawn Briddy
Kelly Brown
Joelyn J. Bush
Elizabeth Byers
Heather and Dan Cass
James Chesbrough
Kyle Chylinski
Michael D. Clement
Mitch Clifton
Greg and Shanda Coleman
Claudia Connell
Corey Cook
Cody and Carolyn Cook
Chelsea Coverdale
Gregory Cramer
Scott and Amy Cronk
Stephanie Davis
Corrine Dembski
Daniel Dillon
Andrew and Carrie Ennis
Steven T. and Sara Erhartic
Nicholas L. Fatica
Craig and Lisa Fay
Jeffrey P. Feltenberger
Trevor Fichera
Sarah Fischer
Amanda and Joe Gabbard
Russell Gilminson
Michelle Gray
John Grazioso
Mike Grom
Melissa and Joseph Grucza
Venu Gupta
Jason Haines
David J. Hallowell II
Justin R. Handley
Lori M. Hetrick
Allison L. Holmes
Emily M. Horanick
David A. Huffine
Mike Jaruszewicz
We didn’t always realize the impact United Way had on the community. However, the partnerships and stories from organizations United Way supports have helped demonstrate the need to help. We feel the small amount we are able to contribute, when combined with all those who give at PNC and other companies in the region collectively makes great things happen!”

Shayne and Carrie Wakinekona with daughter Grace
Young Leaders Society Members since 2011
CORPORATE LEADERS

The following organizations have three or more employees who contribute at the Tocqueville Society, Leadership Giving Society or Young Leaders Society recognition levels.

Erie Insurance
GE Transportation
Wegmans
PNC Financial Services, Inc.
Lord Corporation
C. A. Curtze Company
Northwest Bank
Penelec, A FirstEnergy Company
UPMC Hamot
United Way of Erie County
Knox McLaughlin Gornall & Sennett
United Parcel Service
First Niagara Financial Group
Gannon University

112 Schaffner Knight Minnaugh & Company
85 Bianchi Motors, Inc./Porreco Nissan, Inc.
73 Housing Authority of the City of Erie
24 MacDonald, Illig, Jones & Britton
20 Penn State Erie, The Behrend College
14 Saint Vincent Hospital
11 Hanes Erie, Inc.
11 Merrill Lynch
11 Transportation Equipment Supply Co.
10 ERIEBANK
9 James H Cross Company
9 HBKS Wealth Advisors
8 American Tinning & Galvanizing
8 County of Erie

8 Decision Associates
7 Early Connections
7 Erie Beer Company
7 General Partitions Manufacturing
7 Ron Jones Hardware Sales
7 Loesel-Schaaf Insurance Agency
6 Marquette Savings Bank
6 Mercyhurst University
6 Reed Manufacturing Company
5 UBS Financial Services, Inc.
4 Velocity Network, Inc.
4 Weber Murphy Fox
3 Zurn Plumbing Products Group

HONOR ROLL AWARDS

United Way’s Honor Roll Award recognizes organizations who have demonstrated five or more consecutive years of campaign growth. The growth can stem from a combination of employee contributions and/or corporate donations.

Receiving the award for the seventh consecutive year are:
American Tinning & Galvanizing
Custom Engineering
The Housing Authority of the City of Erie

Receiving the award for the sixth consecutive year are:
Finish Thompson Incorporated
Transportation Equipment Supply Company

Receiving the award for the fourth consecutive year is:
Hanes Erie Incorporated

Receiving the award for the third consecutive year are:
Bianchi Motors and Porreco Nissan
VisitErie

Receiving the award for the second consecutive year are:
Merrill Lynch
Reed Manufacturing Company
Trinity Center Bethesda Children’s Home
Corporate donors continue to provide financial support that is essential to improve community conditions in Erie County. The following businesses contributed $1,000 or more during the 2015-2016 Campaign.

- American Hollow Boring
- American Tinning & Galvanizing
- American Trim, LLC
- Ameridrives Couplings
- AT&T
- E. E. Austin & Son, Inc.
- AXA Equitable
- Barnes Group Associated Spring
- BASF
- Bianchi Motors Inc./Porreco Nissan Inc.
- BNY Mellon Wealth Management
- Builders Hardware & Specialty
- Contine Corporation
- Country Fair, Inc.
- Cummins Enterprises
- C. A. Curtze Company
- Custom Engineering
- East Erie Commercial Railroad
- Emsco Group
- Erie Beer Company
- The Erie Community Foundation
- Erie Custom Computer Applications, Inc.
- Erie Federal Credit Union
- Erie Forge & Steel, Inc.
- Erie Insurance
- Erie Plating Company
- Erie Press Systems
- Erie Regional Airport Authority
- ERIEBANK
- Eriez Magnetics
- Finish Thompson Incorporated
- First National Bank of Pennsylvania
- First Niagara Financial Group
- Gannon University
- GE Transportation
- General Partitions Manufacturing
- Giant Eagle, Inc.
- Graco High Pressure Equipment
- Great Lakes Insurance Associates
- Great Lakes Metal Finishing
- Greater Erie Community Action Committee
- Hagan Business Machines
- Highmark Blue Cross Blue Shield
- J.C. Penney Company, Inc.
- Lamjen, Inc.
- Land-O Lakes Foundation
- Lord Corporation
- Macy’s Department Store
- Marquette Savings Bank
- Marsha Marsh Real Estate Services
- Matrix Tool, Inc.
- McCarty Printing
- Moore Research Services, Inc.
- Morris Coupling Company
- National Fuel Gas Company Foundation
- Norfolk Southern Foundation
- Northwest Bank
- Northwestern Welding & Machine Co.
- Organ Supply Industries
- Parker Autoclave Engineers
- Penelec, A FirstEnergy Company
- Penn-Union Corp.
- PHB, Inc. Corp. HQ
- The Plastek Group
- PNC Financial Services, Inc.
- Port Erie Plastics
- Printing Concepts, Inc.
- PSB Industries
- C.H. Reams & Associates Inc.
- Reddog Industries
- Reed Manufacturing Company
- Rogers Brothers Corporation
- Superior Toyota
- Target Store
- Times Publishing Company
- United Parcel Service
- Urick Ductile Solutions
- Van Air, Inc.
- Wegmans - Peach Street Store
- Wegmans - West Erie
- WJET/FOX/YourErie.com

Gifts-In-Kind (of $1,000 or more)

A gift-in-kind is a non-cash contribution used by United Way to carry out its mission. Sincere thanks to those listed below for goods, services, or expertise during the 2015-2016 campaign.

- American Tinning & Galvanizing
- Bayfront East Side Taskforce (BEST)
- Central Career and Technical School
- Country Fair, Inc.
- Cumulus Media
- Erie Bayhawks
- Erie International Airport, Tom Ridge Field
- Erie News Now
- Erie Otters
- Erie Playhouse
- Erie Scottish Rite
- Erie Seawolves
- FASTSIGNS®
- Gannon University
- Grisé Audio Visual
- Huffman Family Chiropractic LLC
- Jr’s Last Laugh Comedy Club & Restaurant
- Knox McLaughlin Gornall & Sennett
- Lamar Advertising
- Little Caesars
- McCarty Printing
- Printing Concepts, Incorporated
- Scott Enterprises
- Times Publishing Company
- Waste Management of NW PA
- Wegmans
- Senator Sean D. Wiley
- WJET/FOX/YourErie.com

The following organizations made gifts-in-kind to support United Way Erie FREE Taxes.

- 4 NINE Thrift Store - North East
- Booker T. Washington Center
- Corry School District
- Edinboro University
- Erie Federal Credit Union
- Fairview Presbyterian Church
- Gannon University
- Girard School District
- Greater Erie Community Action Committee
- Housing Authority of the City of Erie
- John F. Kennedy Center
- Martin Luther King Memorial Center
- Multicultural Community Resource Center
- The Porreco College
- St. Benedict Education Center
- Union City School District
- Widget Financial
Since 1946, the American Federation of Labor and the Congress of Industrial Organizations (AFL-CIO) and United Way Worldwide have enjoyed a cooperative relationship through which they, in partnership with state and local United Ways, provide services to members of organized labor, their families and their communities. Both the AFL-CIO and United Way believe that volunteerism is the essence of a democratic society.

In total, organized labor gives more than one million dollars to United Way of Erie County each year.
Loyal Contributors are individuals who have given to any United Way for 10 years or more, regardless of their giving level. These 10 years do not need to have been consecutive. Our Loyal Contributor program is designed to help us show our appreciation for supporters who have given to any United Way for ten years or more. As a United Way Loyal Contributor, please accept our heartfelt thank-you for all you have done for so many people and for your community. Your consistent support has truly changed lives.

The **Loyal Contributor** program has grown so much that we can’t fit all the names in this report!

For a complete listing of our Loyal Contributors please visit: [UnitedWayErie.org/Loyal](http://UnitedWayErie.org/Loyal)

Have you been giving to United Way for 10 years or more but don’t see your name listed on our website? **Please contact us and let us know who you are!** Visit UnitedWayErie.org/Loyal or call (814) 456-2937 ext. 221

*Thank you to our sponsor!*

**UPMC Health Plan**
LEGACY SOCIETY

Legacy Society members have included United Way in their will or estate plans or have made a direct gift to United Way of Erie County's Endowment Fund during the 2015-2016 Campaign.

Estate of G. William Ambro
Mr. and Mrs. Michael L. Batchelor
Estate of Helen M. Billman
Frances Q. Buseck
Michele and Carl Carlotti
Estate of Winfred Christiansen
Estate of Bernice T. Derry
Mary Duval
Attorney and Mrs. Robert G. Dwyer
Robert Frenzel
Estate of Martha and Fred Gasche
Estate of Robert A. Haller
William and Patricia Jackson
James and Lynn Laughlin
James E. and Sharon A. Martin
James W. and Cheryl Martin
Masterson Family Fund

Estate of Lydia M. McCain
The Emmett L. McIntosh Family Fund
Merrill Lynch Endowment Fund
Estate of Robert D. Mussina
Jim and Sue Ohrn
Bruce Rainy
Gary and Susan Rainy
Estate of Mrs. Harold C. Robertson
Laurie B. Root
Robin Scheppner
Estate of Laura E. Shaffer
John and Jennifer Simon
Norman H. Stark
Estate of Ottillia Weber
Dona J. Wheeler
Robert Wingerter
Anonymous

“Legacy gifts help fill in the gaps during tough economic times when giving declines but the need for United Way is the greatest. United Way doesn’t just sustain people, it changes lives.”
- John Masterson (1955 - 2016)

HONORARY AND MEMORIAL GIFTS

Donors who contributed to United Way of Erie County in honor or in memory of a relative, friend or business colleague are making a gift that keeps on giving. These thoughtful remembrances are placed in endowment funds where only a portion of the earnings is used each year to help people in need through funded programs and initiatives. Depending on the wishes of the donor, funds can be invested in either United Way’s General Endowment or in the Love2Read Endowment that helps support the Imagination Library. The names of individuals who made these honorary and memorial gifts can be found at UnitedWayErie.org/Gifts

The following gifts have been made in honorarium:
Mike and Betty Alexa
Judy Cipriani
Joe Dahlkemper
Joe and Nunzi Dahlkemper
Attorney Bob Dwyer
Helene Gough
Frank Gredler
Patricia Jiuliante
Louis Rullo Johnston
Stella LaPaglia
F. Brady Louis
Jim and Sue Ohrn
Johnie Atkinson-Faulkerson
Lance Barclay
Frances Rose Beer
William Benson Jr.
Enid M. Blevett Bishop
Paul Cancilla
Dr. Earl Catmull
Kathy DeJohn
Judith Babo Dufala
Philip Fatica
Joseph Gausman
Nan Held
John Horan
John W. Masterson
David Matthews
Gene Metzinger
Connie Parrinello
Patsy Root
Martha Squier Roth
Dorothy Scheppner
Paul Scipione
Donald G. Trohoske
John M. Visnesky
Nicole Weis

The following gifts have been made in memoriam:

Frank Gredler
Patricia Jiuliante
Louis Rullo Johnston
Stella LaPaglia
F. Brady Louis
Jim and Sue Ohrn
Johnie Atkinson-Faulkerson
Lance Barclay
Frances Rose Beer
William Benson Jr.
Enid M. Blevett Bishop
Paul Cancilla
Dr. Earl Catmull
Kathy DeJohn
Judith Babo Dufala
Philip Fatica
Joseph Gausman
Nan Held
John Horan
John W. Masterson
David Matthews
Gene Metzinger
Connie Parrinello
Patsy Root
Martha Squier Roth
Dorothy Scheppner
Paul Scipione
Donald G. Trohoske
John M. Visnesky
Nicole Weis
CONGRATULATIONS

United Way of Erie County established its Tocqueville Award program in 1983 to recognize outstanding volunteer service to our community. For their personal leadership and service to our community, these individuals received this prestigious award. May their generous spirit be an example and catalyst to others.

2016 TOQUEVILLE AWARD RECIPIENT
ROBERT G. DWYER

PAST AWARD RECIPIENTS

<table>
<thead>
<tr>
<th>Name</th>
<th>Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Al and Peggy Richardson</td>
<td>2015</td>
</tr>
<tr>
<td>F. Brady Louis</td>
<td>2014</td>
</tr>
<tr>
<td>Jim Dible</td>
<td>2013</td>
</tr>
<tr>
<td>John E. Horan</td>
<td>2012</td>
</tr>
<tr>
<td>Rev. Steven Pimen Simon</td>
<td>2011</td>
</tr>
<tr>
<td>Walter and Joan Harf</td>
<td>2010</td>
</tr>
<tr>
<td>Thomas B. Hagen</td>
<td>2009</td>
</tr>
<tr>
<td>Marlene Mosco</td>
<td>2008</td>
</tr>
<tr>
<td>Margaret Ann Hardner, SSJ</td>
<td>2007</td>
</tr>
<tr>
<td>Samuel P. “Pat” Black III</td>
<td>2006</td>
</tr>
<tr>
<td>Dr. Richard and Willie Rahner</td>
<td>2005</td>
</tr>
<tr>
<td>Mary Lou Kownacki, OSB</td>
<td>2004</td>
</tr>
<tr>
<td>Judge George Levin</td>
<td>2003</td>
</tr>
<tr>
<td>Vincent L. Jenco, D.O.</td>
<td>2002</td>
</tr>
<tr>
<td>Samuel P. Black, Jr.</td>
<td>2001</td>
</tr>
<tr>
<td>R. Benjamin Wiley</td>
<td>2000</td>
</tr>
<tr>
<td>Ralph T. Wright</td>
<td>1999</td>
</tr>
<tr>
<td>Laura W. Wallerstein</td>
<td>1998</td>
</tr>
<tr>
<td>Dr. Gertrude A. Barber</td>
<td>1997</td>
</tr>
<tr>
<td>Dr. William P. Garvey</td>
<td>1996</td>
</tr>
<tr>
<td>F. William Hirt</td>
<td>1995</td>
</tr>
<tr>
<td>Edward P. Junker III</td>
<td>1994</td>
</tr>
<tr>
<td>A. James Freeman</td>
<td>1993</td>
</tr>
<tr>
<td>Mary Beth Kennedy</td>
<td>1992</td>
</tr>
<tr>
<td>Robert F. and Betty M. Merwin</td>
<td>1991</td>
</tr>
<tr>
<td>Susan Hirt Hagen</td>
<td>1990</td>
</tr>
<tr>
<td>Carl J. Schlemmer</td>
<td>1989</td>
</tr>
<tr>
<td>Ray L. McGarvey</td>
<td>1988</td>
</tr>
<tr>
<td>M. Lawreace Antoun, SSJ</td>
<td>1987</td>
</tr>
<tr>
<td>William J. Hill Jr.</td>
<td>1986</td>
</tr>
<tr>
<td>Albert F. Duval</td>
<td>1985</td>
</tr>
<tr>
<td>Charles H. Bracken</td>
<td>1984</td>
</tr>
<tr>
<td>Edward C. Doll</td>
<td>1983</td>
</tr>
</tbody>
</table>
## STATEMENT OF ACTIVITIES

**United Way of Erie County**

**AUDIT COMMITTEE**

Janel Bonsell  
Schaffner Knight Minnaugh & Company

Charles Knight  
Schaffner Knight Minnaugh & Company

Jim Ohrn  
Custom Engineering

Linda Wagner  
Gannon University

### Years ended December 31, 2015 and 2014

<table>
<thead>
<tr>
<th>CHANGES IN UNRESTRICTED ASSETS</th>
<th>2015</th>
<th>2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Public Support and revenue</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Campaign revenue</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Direct contributions</td>
<td>$2,625,364</td>
<td>$3,005,978</td>
</tr>
<tr>
<td>Net assets released from restrictions</td>
<td>2,660,679</td>
<td>2,368,148</td>
</tr>
<tr>
<td>Expiration of time restrictions</td>
<td>7,204</td>
<td>43,240</td>
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<tr>
<td>Collection of prior year pledges, net</td>
<td>(613,506)</td>
<td>(617,742)</td>
</tr>
<tr>
<td>Less: donor designations</td>
<td>(98,217)</td>
<td>(102,810)</td>
</tr>
<tr>
<td>Net campaign revenue</td>
<td>4,581,524</td>
<td>4,696,814</td>
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<table>
<thead>
<tr>
<th>OTHER REVENUE</th>
<th>2015</th>
<th>2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grants</td>
<td>276,388</td>
<td>223,816</td>
</tr>
<tr>
<td>Other gifts and bequests</td>
<td>35,922</td>
<td>46,139</td>
</tr>
<tr>
<td>Interest and dividends</td>
<td>118,750</td>
<td>236,379</td>
</tr>
<tr>
<td>Net gains/(losses) on investments reported at fair value</td>
<td>(588,858)</td>
<td>232,230</td>
</tr>
<tr>
<td>Service fees</td>
<td>7,693</td>
<td>11,701</td>
</tr>
<tr>
<td>Sponsorships</td>
<td>42,182</td>
<td>155,559</td>
</tr>
<tr>
<td>Other income</td>
<td>691</td>
<td>7,104</td>
</tr>
<tr>
<td>Total other revenue, net</td>
<td>(107,232)</td>
<td>912,928</td>
</tr>
</tbody>
</table>

| Total public support and revenue | 4,474,292 | 5,609,742 |

<table>
<thead>
<tr>
<th>EXPENSES</th>
<th>2015</th>
<th>2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program services</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gross funds awarded/distributed</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Direct allocations to funded organizations</td>
<td>3,005,474</td>
<td>3,100,112</td>
</tr>
<tr>
<td>Other allocations, projects and grants</td>
<td>1,042,346</td>
<td>983,309</td>
</tr>
<tr>
<td>Less: donor designations</td>
<td>(613,506)</td>
<td>(617,742)</td>
</tr>
<tr>
<td>Net funds awarded/distributed</td>
<td>3,434,314</td>
<td>3,465,679</td>
</tr>
<tr>
<td>Community impact</td>
<td>397,101</td>
<td>402,091</td>
</tr>
<tr>
<td>Labor services division</td>
<td>79,123</td>
<td>79,814</td>
</tr>
<tr>
<td>Success by 6</td>
<td>60,000</td>
<td>60,000</td>
</tr>
<tr>
<td>Erie Free Taxes</td>
<td>180,838</td>
<td>187,262</td>
</tr>
<tr>
<td>Imagination Library</td>
<td>258,897</td>
<td>200,664</td>
</tr>
<tr>
<td>Erie Together</td>
<td>117,558</td>
<td>123,598</td>
</tr>
<tr>
<td>Total program services</td>
<td>4,527,831</td>
<td>4,519,135</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>SUPPORTING SERVICES</th>
<th>2015</th>
<th>2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fund raising</td>
<td>718,210</td>
<td>778,753</td>
</tr>
<tr>
<td>Administration</td>
<td>353,565</td>
<td>435,800</td>
</tr>
<tr>
<td>Total supporting services</td>
<td>1,071,775</td>
<td>1,214,553</td>
</tr>
<tr>
<td>Total expenses</td>
<td>5,599,606</td>
<td>5,733,688</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>CHANGE IN NET ASSETS</th>
<th>2015</th>
<th>2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net assets at beginning of year</td>
<td>20,239,514</td>
<td>20,363,460</td>
</tr>
<tr>
<td>Net assets at end of year</td>
<td>$19,114,200</td>
<td>$20,239,514</td>
</tr>
</tbody>
</table>

United Way of Erie County is audited by the firm of Root, Spitznas & Smiley, Inc. Certified Public Accountants

Want more information? The most recent complete audited financial report for United Way of Erie County is available at UnitedWayErie.org/about/accountability
BOARD OF DIRECTORS

Janel Bonsell  
Board Chair  
Schaffner Knight Minnaugh & Company

Cle Austin  
Erie Community Foundation Liaison  
E. E. Austin & Son, Inc.

Charlotte A. Berringer  
Erie County Department of Health

Rob Celeski  
Employees Community Service Fund of GE

Katie Duchnowski  
Wegmans

Lorianne Feltz  
Resource Development Committee Chair  
Erie Insurance

David Gibbons  
UPMC Hamot

Boo Hagerty  
Hamot Health Foundation

Alan R. Hamilton  
GE Transportation

Bill Jackson  
President  
United Way of Erie County

Danny Jones  
Erie’s Public Schools

Jack Lee  
Roofers Union Local 210

James E. Martin  
Northwest Bank

Colleen Moore Mezler  
Campaign Chair/Marketing Committee Chair  
Moore Research Services, Inc.

James C. Nuber Jr.  
IBEW, Local 56

James B. Ohrn  
Secretary/Treasurer/Community Building Committee Chair  
Custom Engineering

Eric Rollins  
PA Department of Public Welfare (Retired)

Jennifer L. Schade  
First Niagara Financial Group

Robin Scheppner  
American Tinning & Galvanizing

Mark Shaw  
Executive Compensation & Review Committee Chair  
MacDonald, Illig, Jones & Britton

James C. Sherrod  
Funded Organization Representative  
Bayfront NATO Martin Luther King Center

Dr. Keith Taylor  
Governance Committee Chair  
Gannon University

Tom Tuptiza  
Planned Giving Committee Chair  
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In 2015, United Way of Erie County worked with the following organizations and initiatives to mobilize the community.

- Achievement Center
- American Red Cross, Greater Erie County Chapter
- Barber National Institute
- Bayfront Maritime Center
- Bayfront NATO, Inc. / Martin Luther King Jr. Center
- Bethesda Children’s Home / Trinity Center
- Boys & Girls Club of Erie
- Career Street
- Catholic Charities
- Community Resources for Independence
- Community Shelter Services
- Crime Victim Center of Erie County
- Early Connections
- The Erie Community Foundation
- Erie FREE Taxes
- Erie Playhouse
- Erie Together
- Family Services of NW PA
- First Presbyterian Church of Girard
- Gannon University
- Get Connected
- Greater Erie Community Action Committee
- Home Team of Erie County
- Imagination Library
- Iroquois School District
- John F. Kennedy Center
- LifeWorks Erie
- Meals on Wheels Erie
- Mercyhurst University
- Multi-Cultural Health Evaluation Delivery System
- NAMI of Erie County
- National Night Out
- Newspaper in Education
- The Nonprofit Partnership
- Northwestern PA Cleft Palate Institute
- Partnership for Erie’s Public Schools (PEPS)
- Penn State Erie-The Behrend College, C.O.R.E
- Positive Youth Development, Penn State Erie-The Behrend College
- Project Blueprint
- Reading Buddies
- Safe Journey
- SafeNet
- The Salvation Army-Erie Service Unit
- The Salvation Army-Erie Temple Corps
- The Sight Center of Northwest PA
- Sisters of St. Joseph Neighborhood Network
- St. Martin Center
- St. Paul’s Neighborhood Free Clinic
- UECDC / Quality of Life Learning Center
- Unified Erie
- Union City Family Support Center
- USCRI / International Institute of Erie
- Venango Training and Development Center
- Visiting Nursing Association of Erie County
- YMCA of Greater Erie

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